



Harbor Packaging

Quai des Chartrons 18 · 33000 Bordeaux · France · hello@example.com

Ms Yuki Tanaka
Purchasing manager
Sakura Precision K.K.
2-11-3 Minato, Osaka 552-0021
Japan

Bordeaux, 20 April 2026

Your request for quotation RFQ-2026-031, export cartons

Dear Ms Tanaka,

Thank you for your request of 9 April. We are pleased to quote for the double-wall export cartons described in your specification, in the three sizes below, printed one color on two faces.

Size	Internal dimensions (mm)	Quantity	Unit price	Total
S	300 × 200 × 200	5,000	€ 0.84	€ 4,200.00
M	400 × 300 × 300	3,000	€ 1.36	€ 4,080.00
L	600 × 400 × 400	1,000	€ 2.41	€ 2,410.00
			Total, ex works Bordeaux	€ 10,690.00

Prices are valid for 60 days and exclude value added tax. Delivery is four weeks from approval of the print proof. The cartons meet the burst strength of 1,400 kPa in your specification; the test report is attached¹.

We would be glad to send a printed sample of size M by courier this week if that would help your evaluation.

Yours sincerely,

Léa Marchand

Sales director

All organizations in the sample documents are invented. Names and figures are illustrative.

¹ Burst test to ISO 2759 on three samples of each size, carried out on 15 April 2026. Mean 1,520 kPa, minimum 1,470 kPa.